



Partner Discount Program

We want to reward our partners who genuinely transact with us on a continuous basis.

How our partner discount program works:

Our discounts works on a competitive sliding scale based on the amount of business you bring to Mobelli. The more business you do with Mobelli results in higher percentage commissions on our discount matrix table becoming payable to you.

All your purchases will be calculated from the 1st January (or the day you join the program) until 31st December.

The Mobelli Partner Top Up Reward Bonus!!

This is a unique, only to Mobelli bonus reward for our discount partners who continuously support Mobelli.

When you exceed the maximum tier on our sliding scale commission matrix, the difference of the amounts previously paid to you at the lower discount percentage to that of our highest discount percentage, will be paid at the end of each year!!

Mobelli Terms & Conditions

Our Term and Conditions applying to the Mobelli partner discount program is as follows:

1. Partners must be approved before qualifying on the partner discount program.
2. A visit to our showroom to meet with your Mobelli account manager is encouraged to discuss our discount program and learn about our product range.
3. The full completion of the Mobelli partner registration form is required.
4. In order to ensure that only bona fide partners enter our program we will do a reference check on 3 businesses you interact with in your industry. We may also require proof of business such as business card, website, physical shop offices, membership in a professional organization and maybe more.
5. Once approved you will automatically qualify for a discount on your deals according to the tiered percentage discount matrix.

6. You will be required to accompany all your clients on purchases. Should it not be possible to accompany your client to the Mobelli showroom, please ensure that your Mobelli account manager is notified of your client's visit **prior** to the customer visiting the showroom. Failure to comply will result in no commission being paid on the deal. This deal will not be counted towards your annual tier qualification.
7. Payment terms: Full payment is required before goods are dispatched.
8. Invoices will be generated in the following ways:
 - 8.1. You pay us directly and the discount is reflected on the invoice.
 - 8.2. Your customer pays us direct. The invoice will not reflect the discount. You will need to invoice Mobelli and submit this to the accounts department within **14** days of invoice.
9. To qualify for the full discount, payment to Mobelli must be made by **EFT**. Should a payment be made by a credit card, 3% will be deducted from your qualified discount percentage. Should payments be made by cash, 1% will be deducted from your qualified discount. Payments made by cheque will be subject to a 14 day clearing period before any items can be released.
10. No discounts will be paid on cushions and transport costs. Note that the percentage discount reflecting on the invoice will show a lower percentage than your qualified percentage due to these exclusions.
11. Discounts will apply on items priced at full retail price. Certain items are excluded from discounts which are discounted, competitively priced or on promotion.
12. At the end of each year we will look at your total purchases for the period. This will indicate the discount tier you will enjoy in the following year.
13. When you begin the following year on the higher discount percentage that you earned the year before, you need to reach that same tier level again in that year to remain on that higher discount percentage tier.